

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|  |  |  |   |
|--|--|--|---|
| <b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual<br><u>BUNGE NORTH AMERICA, INC</u>                |  |  |   |
| <b>2. Address</b><br>Address1 <u>25 Massachusetts Avenue, NW</u> Address2 <u>Suite 340</u><br>City <u>WASHINGTON</u> State <u>DC</u> Zip Code <u>20001</u> Country <u>USA</u>                |  |  |   |
| <b>3. Principal place of business (if different than line 2)</b><br>City <u>St. Louis</u> State <u>MO</u> Zip Code <u>63146</u> Country <u>USA</u>   |  |  |   |
| <b>4a. Contact Name</b> <u>Mr. THOMAS J. ERICKSON</u>  |  |  | <b>5. Senate ID#</b><br><u>83331-12</u> |
| <b>b. Telephone Number</b> <u>2022161780</u> <b>c. E-mail</b> <u>thomas.erickson@bunge.com</u>   |  |  |   |
| <b>7. Client Name</b> <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality<br><u>BUNGE NORTH AMERICA, INC</u> |  |  | <b>6. House ID#</b><br><u>364050000</u> |

## TYPE OF REPORT

8. Year 2012 Q1 (1/1 - 3/31) ☐ Q2 (4/1 - 6/30) ☐ Q3 (7/1 - 9/30) ☒ Q4 (10/1 - 12/31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity ☐

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

|   |  |
|---|--|
| <p style="text-align: center;"><b>12. Lobbying</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p><u>Less than \$5,000</u> <input type="checkbox"/></p> <p><u>\$5,000 or more</u> <input type="checkbox"/> \$ _____</p> <p>Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p style="text-align: center;"><b>13. Organizations</b></p> <p><b>EXPENSE</b> relating to lobbying activities for this reporting period were:</p> <p><u>Less than \$5,000</u> <input type="checkbox"/></p> <p><u>\$5,000 or more</u> <input checked="" type="checkbox"/> \$ <u>245,000.00</u></p> <p><b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|---|--|

**Signature** Digitally Signed By: Thomas Erickson, Vice President Government & Industry Affairs **Date** 10/17/2012

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

Trade Negotiations: Support for liberalized ag trade in WTO & bilateral trade agreements (Korea, Colombia, Panama), TPP.  
Food Aid: Support for US in-kind food aid programs; Feed The Future, Global Development.  
Biotechnology: Regulatory systems and issues; Biosafety Protocol, Farm Bill.  
Trade Facilitation.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Agriculture - Dept of (USDA), U.S. Trade Representative (USTR), State - Dept of (DOS), U.S. Agency for International Development (USAID)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Diana      | Felner    |        |   | <input type="checkbox"/> |
| Jessica    | Bennett   |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENG

16. Specific lobbying issues

|   |
|---|
| RFS 2 Rulemaking at EPA.<br>RFS Waiver Request<br>Reinstatement of Biodiesel tax credit<br>RFS 2 Biodiesel Volume Requirements at EPA |
|---|

17. House(s) of Congress and Federal agencies ☐ Check if None

|   |
|---|
| U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Environmental Protection Agency (EPA), Energy - Dept of, Agriculture - Dept of (USDA) |
|---|

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Jessica    | Bennett   |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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15. General issue area code AGR

16. Specific lobbying issues

Biotechnology: Part 340 regulations, Farm Bill.  
 Futures Trading: Issues relating to performance of agricultural and energy futures markets, as well as financial market regulatory reform, Dodd-Frank Implementation.  
 Agricultural and waterways infrastructure.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Commodity Futures Trading Commission (CFTC), Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Diana      | Felner    |        |   | <input type="checkbox"/> |

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15. General issue area code FOR

16. Specific lobbying issues

US-Ukraine Business Relations--grain export quotas; VAT reimbursements  
Global Food Security

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Commerce - Dept of (DOC), State - Dept of (DOS), U.S. Trade Representative (USTR),  
Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Diana      | Felner    |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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15. General issue area code TAX

16. Specific lobbying issues

Biofuels: Monitoring activities relating to the tax credit provisions for biodiesel and ethanol.  
Corporate Tax Reform: Monitoring legislative activities relating to corporate tax policy.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Agriculture - Dept of (USDA), Environmental Protection Agency (EPA), Energy - Dept of

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Jessica    | Bennett   |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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15. General issue area code FIN

16. Specific lobbying issues

Monitoring Dodd-Frank implementation affecting commodity market speculation, CFTC actions, margin requirements, and financial market regulatory reform.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Commodity Futures Trading Commission (CFTC)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENV

16. Specific lobbying issues

Climate Change: Monitoring legislative and regulatory activities relating to reporting on and regulation of greenhouse gas emissions.  
National Clean Water Fund: Monitoring Congressional activities relating to recommendations of GAO report.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Agriculture - Dept of (USDA), Environmental Protection Agency (EPA), Government Accountability Office (GAO)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRA

16. Specific lobbying issues

Waterways and Ports: Infrastructure funding, infrastructure needs.  
Rail: Monitoring regulatory and legislative activities relating to railroad oversight.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Surface Transportation Board (STB), Army - Dept of (Corps of Engineers)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Diana      | Felner    |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code FOO

16. Specific lobbying issues

Food Safety: Monitoring legislative activities and Food Safety Modernization Act Implementation relating to food safety and labeling with emphasis on trade impacts; regulatory actions relating to canola meal imports.  
Nutrition: Monitoring legislative and regulatory activities relating to obesity, nutrition, and healthy living.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Agriculture - Dept of (USDA), Food & Drug Administration (FDA)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |
| Diana      | Felner    |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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15. General issue area code LBR

16. Specific lobbying issues

Monitor legislative and assess impact to corporate operations.

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|---|--------------------------|
| Thomas     | Erickson  |        |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

### Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

### LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

| First Name | Last Name | Suffix | First Name | Last Name | Suffix |
|------------|-----------|--------|------------|-----------|--------|
| 1          |           |        | 3          |           |        |
| 2          |           |        | 4          |           |        |

### ISSUE UPDATE

24. General lobbying issue that no longer pertains

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

### AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Internet Address:

| Name | Address | Principal Place of Business<br>(city and state or country) |
|------|---------|--|
|      |         |  |

| Name | Address        |                |                |         | Principal Place of Business<br>(city and state or country) |
|------|----------------|----------------|----------------|---------|--|
|      | Street Address | City           | State/Province | Zip     |  |
|      | Street Address | City           | State/Province | Zip     |  |
|      | City           | State/Province | Zip            | Country |  |
|      |                |                |                |         | City<br>State<br>Country                                   |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

1

2

3

FOREIGN ENTITIES

27. Add the following foreign entities:

| Name | Address        |                |                | Principal place of business<br>(city and state or country) | Amount of contribution for<br>lobbying activities | Ownership<br>percentage in<br>client |
|------|----------------|----------------|----------------|--|---|--------------------------------------|
|      | Street Address | City           | State/Province |  |   |                                      |
|      | City           | State/Province | Country        |  |   |                                      |
|      |                |                |                | City<br>State<br>Country                                   |   | %                                    |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

1

3

5

2

4

6